

TITLE: TELECOMMUNICATIONS PLATFORM  
SUBJECT COUNTRY: MEXICO  
POST OF ORIGIN: MEXICO CITY  
ITA INDUSTRY CODE: OGS  
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1. PEMEX (Mexican Government Owned petroleum company) programs to tender 13 platforms during 2005 for the Ciudad del Carmen Region, State of Campeche (Gulf of Mexico, South East of Mexico).

2. Following is a summary of the information for the tender for the Telecommunications Platform:

Deadline for Sale of bid packages	Deadline for submission of proposals
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September, 2005	Technical, October, 2005
	Economic, October, 2005

Award date: November, 2005

3. The consultations will take place at the following address:

Av. Paseo Tabasco, Torre Empresarial No. 1203, Piso 14, Col. Lindavista, 86050 City of Tabasco, State of Tabasco, Mexico, telephone number 011-52993-310-62-62, ext. 237-26, fax. 011-52993-310-18-09.

4. The information on the above tender can be obtained in the Mexican Gazette (Diario Oficial) and in the internet web-page address [www.compranet.gob.mx](http://www.compranet.gob.mx).

5. U.S. companies interested in the platform tenders should be aware that during the review of the economic proposals that PEMEX is assessing two additional charges. These charges are being revealed during clarification meetings (not in the tenders).

This has ranged from a USD 1.03 million to USD 2.5 million supervision charge placed on top of bids to construct platforms outside of Mexican territory to USD 510,000 to USD 635,000 for platforms built within Mexican territory. PEMEX explains that this is due to the costs they will incur during supervision of the platform building process. An USD 260 per nautical mile charge is also assessed at that time on the distance between platform building site and the ultimate delivery site in Campeche.

6. The Commercial Service in Mexico City has been doing follow up on this ambitious PEMEX platforms program that has a budget of USD 6 billion.

7. Companies interested in participating in the program, please contact:

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Mexico: Sectors of Opportunity

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